**Amanda Collin worth**

6375 S Hudson Avenue, Los Angeles, CA 70145  
(039) 999-9999, Email

**RETAIL SALES ASSOCIATE**  
**Customer Service….Communication….Team Player**

**OBJECTIVE**: Seeking an opportunity as a Retail Sales Associate at K-Mart utilizing stellar problem solving skills and excellence in delivering customer services in order to ensure recurring business for the store.

**KEY QUALIFICATIONS**  
• 3+ years’ extensive experience in the retail environment  
• Proven record of driving profitable sales through promotions and merchandizing  
• highly skilled in achieving store sales goals in a team-selling environment  
• in depth knowledge of building exceptional customer experiences through engagement, attitude and service  
• Proficient in performing daily departmental maintenance tasks

**SPECIAL SKILLS**  
• Demonstrated ability to keep track of repeated customers, their likes and dislikes and their contact information  
• Proven ability to anticipate customer responses  
• High level of literacy in reading, writing, math and technology  
• Bilingual – English and Spanish

**NOTABLE ACCOMPLISHMENTS**  
• Achieved sales goals by 100% in the year 2011 by putting in place excellent selling techniques  
• Increased customer base by 30% during the year 2012 following excellence in customer services resulting in recurring business

**PROFESSIONAL EXPERIENCE**

**Retail Sales Associate** | All Solutions – Los Angeles, CA | May 2009 – Jan 2013

• Assisted customers with product selection and queries  
• Investigated and resolved customer complaints  
• Set up store displays  
• Operated cash register as and when necessary  
• Managed shelf stocking and pricing activities  
• Handled inventory and stocks  
• Reviewed merchandize movement  
• Inspected merchandize for quality and quantity