**Work Experience**

Self-employed, Ken Williams Photography – San Diego, CA (January 2014 to Present)
**Photographer**

* Managed quality communication, customer support and product representation
* Promptly responded to general inquiries from potential clients in person, at network events, via telephone and e-mail
* Developed new client prospects
* Helped clients realize their specific needs, explained session options and products available
* Coordinated make-up artist and hair stylists for photo sessions
* Scheduled photo sessions
* Assisted lead photographer during photo sessions as stylist and second shooter

Glenn F. Katauskas Photography (September 2012 to December 2013)
**Lead Photographer**

* Specialized in high-speed photography for motorsports from local to national level series (Indycar, Nhra, AMA)
* Provided a full range of imaging needs from commercial and graphic arts though portrait and personal services
* Designed and presented proposals to broad spectrum clients
* Oversaw all aspects of studio work and business management including financial, creative and customer service processes

Self-employed, Printelope – San Diego, CA (January 2010 to August 2012)
**Sales, Print Broker and Graphic Designer**

* Managed quality communication, customer support and product representation
* Promptly responded to general inquiries from customers in person, at network events, via telephone and e-mail
* Developed new customer prospects
* Helped customers realize their specific needs, recommended products and expedited orders
* Interacted with customers to follow-up on delivery status
* Calmed and rapidly resolved client conflicts to prevent loss of key accounts
* Accounts Payable and Receivable

Self-employed, Graphic Consulting – San Diego, CA (November 2001 to December 2009)
**Parts and Service Manager, Office Support**

* Interacted with customers via phone and e-mail regarding equipment problems and part orders:
* Scheduled service calls
* Ordered Parts
* Arranged delivery and installation of parts and equipment
* Connected with customers to follow-up on all service calls, part orders and delivery status
* Vendor acquisition and relations for service and parts department
* Calmed and rapidly resolved client conflicts to prevent loss of key accounts

**Education**

High School Diploma – Edison High School – Huntington Beach, CA – 1980