**KellyR. Jones**

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**Objective**

 Management trainee position in the life insurance industry.

**Summary**

* More than three years’ experience in life and property/casualty insurance
* Management internship with Northwestern Mutual
* Magna Cum Laude graduate with BA in Business Administration

**Education**

 **Bachelor of Arts in Business Administration May 2015**

 **Illinois State University, Normal, Illinois**

 Graduated Magna Cum Laude with a GPA of 3.6 on a 4.0 scale

 **Courses included:**

 Strategic Management Personnel Planning and Selection

 Organizational Decision Making Compensation and Performance Appraisal

 New Venture Creation Business Data Communications

 Quality Assurance Staffing and Selection

**Experience**

 **Insurance Internship, June 2014-August 2014**

 **Northwestern Mutual, Milwaukee, Wisconsin**

* Responsible for documenting standard workflow within agent offices
* Involved in developing specifications for standard system configuration for agencies
* Developed program for tracking agent commission annuity streams

 **Property/Casualty Internship, June 2013-August 2013**

 **American Family Insurance, Madison, Wisconsin**

* Developed marketing program to target rural farm customers
* Assisted with developing actuarial tables for new market segments
* Named department Employee of the Month

**Activities**

* Vice President, AMA Student Chapter, 2014-2015
* Secretary, Beta Gamma Sigma honors society, 2014-2015
* Dorm Resident Assistant, 2013-2015