



Memo to: General Services
From: Judith Leblein Josephs
Date: June 11, 2015
Re: Investors Bank Field Artificial Turf Bid

The City received only one bid for the replacement of the artificial turf at Investors Bank Field on Tuesday, June 9, 2015. We had anticipated 2 or 3 bidders based on our outreach to qualified firms.

Applied Landscape Technologies was the only bidder on the project. Their price for the installation of the artificial turf (no turf included) was \$437,600 with the possible additional \$9,000 to reclaim 25% of the existing infill for re-use.

Tom Miller, our consultant from Premiere Product Development, Aaron Schrager and I agree that the bid should be rejected for the following:

- The price for installation alone was much too high
- There was only one bidder

After calling the other contractors to inquire why they did not bid the project, we were told that it was an ambitious schedule at a time when they all were already very busy. We believe that led to the high price quoted by Applied Landscape Technologies.

Aaron Schrager and I recommend that we reject the bid at the Common Council meeting of June 23, 2015 and request permission to rebid the project with a possible start of December 1, 2015 following the SHS Fall Season. This will enable us to see get a better price, have a more competitive process and get the best for the City's interests. It is possible to install the turf with success in temperatures as low as 50 degrees.

Should the second round of bidding not be successful, the City could then enter into negotiations with the firms that had expressed interest in the project. This should not be cause for alarm, as Investors Bank Field is in decent condition and has tested to be safe. We feel that it can withstand another season.

We are disappointed with the result of the first bid, but are optimistic as to the ultimate outcome. I will be at the meeting on June 23, 2015 should you have any questions.